Feasibility Collection Packet

Herd Name:	
Date Mailed/Left Off:	
Projected Date Due Back:	

- ✓ Please complete the enclosed packet to complete your Feasibility Study.
- ✓ Complete as accurate as possible from YTD and historical (income and expense) numbers for the base plan year (current typical year).
- ✓ If you prefer, you can attach your own sheets or reports rather than transfer data onto this form.
- ✓ Balance sheet is very important. Please be accurate
- ✓ Ask your Agronomist to fill out the Crop Budgets. These are planned not actual.
- ✓ Ask your Nutritionist to fill out the feed budget. These are planned not actual. Use projected prices and accurate DMI.
- ✓ Complete the Animal Flow accurately, especially heifer numbers. Total heifer numbers should match the balance sheet.
- ✓ Call or email me your questions as you complete the form.
- ✓ If you will not be able to meet or choose not to meet the projected due back date, please call me to make other arrangements so I know your plans.
- ✓ After your packet is entirely completed then send to me.
- ✓ Feasibility Studies will be worked on in the order they are received.
- ✓ You are accountable to supply timely and accurate information to complete
 your scope of work per our contract.

Thank You!

Balance Sheet Input Form Actual ____ Date:____ Assets: **VALUE Current Assets:** Cash/Checking Savings Hedging Accounts Receivable: Milk Days _____ Labor Advances: Pre-Paid Expenses: Cash Invested in Crops: Market___ or Input____ Feed Inventory: Corn Grain (bu.) @ 85% dm Soybeans (bu.) @ 85% dm Corn Silage (ton) @ 35% dm Haylage (ton) @ 35% dm Hay (ton) @ 85% dm Other Inventory: Bedding Protein (ton) Mineral (ton) BST Supplies Government Crop Loan: net of loan___ or full market value____ Market Livestock:

Interme	ediate Assets:	
	Breeding Livestock:	
	Cows	
	Bred Heifers	
	7 – 14 months	
	0 – 6 month	
	Farm Machinery/Equip.	attach itemized list, source of value
	*Purchased since last BS	date of last balance sheet
	*Sold since last BS	
	Farm Vehicles	attach itemized list, source of value
	*Purchased since last BS	
	*Sold since last BS	
	Other Intermediate	attach itemized list, source of value
	*Purchased since last BS	
	*Sold since last BS	
		* Attach copy of transaction lists for these categories
Long T	<u>Cerm Assets:</u> Refer to last balance sheet value	
	Land	acres source of value
		acres source of value
		acres source of value
		acres source of value
	*Purchased since last balance sheet	Sold since last balance sheet
		* Attach copy of transaction lists for these categories
	Buildings	source of value
	Purchased since last balance sheet	Sold since last balance sheet
*Plea	se attach a detailed list of ALL capital pu	rchase and capital sales since last balance sheet.
	Coop Stock	
Non-Fa	arm Assets:	
		
		
		

Liabilities:

Current	Liabilities:				
	Accounts Payable		>30 days, att	tach itemized list	
	Payroll Taxes				
	Advances				
	Accrued Interest				
	Loan Name or #	Interest Rate	Principal Balance	Monthly Payment	Month(s) Due
	Operating				
					
					
					
					
					
			-		
					
Interme	ediate Term Liabilities:		-		
	Loan Name or #	Interest Rate	Principal Balance	Monthly Payment	Month(s) Due
					
					
					
					
Long T	erm Liabilities:				
Long 1	Loan Name or #	Interest Rate	Principal Balance	Monthly Payment	Month(s) Due
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Non-Fa	rm Liabilities:	Internat Data	Dringing Dolongo	Monthly Daymont	Month(a) Dua
	Loan Name or #	Interest Rate	Principal Balance	Monthly Payment	Month(s) Due

Projected Income for Feasibility

	Base	<u>Alt #1</u>	<u>Alt #2</u>
Ag Program Payments – Crop			
Ag Program Payments – Dairy			
Crop Sales			
Crop Sales			
Interest Income			
Lvstk. Sales/Calf/Bull – price/calf			
Lvstk. Sales/Calf/Heifer - total			
Lvstk. Sales/Cull/Bull - total			
Lvstk. Sales/Cull/Cow – price/cow			
Lvstk. Sales/Cull/Heifer - total			
Lvstk. Sales/Market Livestock			
Miscellaneous Income			
Dividends			
Patronage/Cash			
Risk Protection Hedging – Milk			
Risk Protection Hedging – Other			
Milk Sales			
Pounds/cow/day in tank			
Basis before hauling			
% of milking cows in tank			
Attach milk contracts			

Projected Capital Purchases/Sales for Feasibility

Purchases	<u>Base</u>	<u>Alt #1</u>	<u>Alt #2</u>
Cattle (see Animal Flow)			
Equipment			
Equipment		<u></u>	
Equipment		<u></u>	
Equipment			
Facilities			
Facilities			
Facilities			

Describe/List any capital sales or new financing needed for above items:

Projected Operating Expenses for Feasibility

Attach historical information if available

Monthly Distribution (Default is Equal)		<u>Base</u>	<u> Al† #1</u>	<u>Alt #2</u>	
Bedding Expenses BST Crop Exp./Chemical Crop Exp./Consulting Crop Exp./Consulting Crop Exp./Custom Hire Crop Exp./Insurance Custom Hire Custom/Manure Removal/Application Custom/Heifer Growing Custom/Dry Cow Care *Equipment Rent or Lease *Facility Rent or Lease Feed Expense/Consulting/Testing Feed Budget - Complete Feed Budget Feed Expense/Consulting/Testing Feed Expense/Consulting/Testing Feed Expense/Non-Insurance/Sopheans Feed Expense/Non-Forge or Grain Freight/Non-Feed/Non-Lvstk. Fuels, Oils, and Lubes Insurance/Liability and Property Insurance/Vehicle Labor/Draw Labor/Draw Labor/Draw Labor/Farployee Benefits Labor/Hourly Labor/Faxes (FICA, FUTA, SUTA, Medic) Labor/Salaried Labor/Marketing/Bull Culls Marketing/Bull Culls Marketing/Bull Cullse Marketing/Bull Cullse Marketing/Bull Cullse Marketing/Bull Cullse Marketing/Bull Cullse Marketing/Bull Cullse	Average Total Cows Assumed				
Breeding Expenses BST Crop Exp./Chemical Crop Exp./Consulting Crop Exp./Custom Hire Crop Exp./Custom Hire Crop Exp./Custom Hire Crop Exp./Entrilizer Crop Exp./Entrilizer Crop Exp./Entrilizer Crop Exp./Seed Crop Exp./Seed Custom Hire Custom/Manure Removal/Application Custom/Heifer Growing Custom/Heifer Growing Custom/Dry Cow Care *Facility Rent or Lease *Facility Rent or Lease *Facility Rent or Lease Feed Expense/Consulting/Testing Feed Expense/Consulting/Testing Feed Expense/Soybeans Feed Expense/Soybeans Feed Expense/Soybeans Feed Expense/Haylage Feed Expense/Haylage Feed Expense/Haylage Feed Expense/Haylage Freed Expense/Haylag	D. LF				Distribution (Default is Equal)
BST Crop Expenses - Complete Crop Budget Crop Exp./Consulting Crop Exp./Custom Hire Crop Exp./Eustom Hire Crop Exp./Eustom Hire Crop Exp./Insurance Crop Exp./Insurance Crop Exp./Seed Crop Exp./Seed Crop Exp./Seed Custom Hire Custom/Manure Removal/Application Custom/Heifer Growing Custom/Dry Cow Care *Facility Rent or Lease *Facility Rent or Lease *Facility Rent or Lease Feed Expense/Consulting/Testing Feed Budget - Complete Feed Budget Feed Expense/Comsulting/Testing Feed Expense/On-Lystix Fuels, Oils, and Lubes Insurance/Liability and Property Insurance/Vehicle Labor/Draw Labor/Draw Labor/Draw Labor/Draw Labor/Draw Labor/Draw Labor/Draw Labor/Draw Labor/Draw Labor/Salaried Labor/Hurly Labor/Salaried Labor/Hurly Labor/Salaried Labor/Hymink Marketing/Milk Marketing/Milk Marketing/Milk Hauling Marketing/Risk Prot. & Hedging (milk)	<u> </u>				
Crop Exp/Consulting Crop Exp/Custom Hire Crop Exp/Custom Hire Crop Exp/Fisurance Crop Exp/Fisurance Crop Exp/Fisurance Crop Exp/Rent/Lease Crop Exp/Rent/Lease Crop Exp/Seed Custom Hire Custom/Manure Removal/Application Custom/Heifer Growing Custom/Heifer Growing Custom/Heifer Growing Custom/Heifer Growing Custom/Heifer Growing Custom/Peiflity Rent or Lease *Facility Rent or Lease *Facility Rent or Lease Feed Expense/Consulting/Testing Feed Budget - Complete Feed Budget Feed Expense/Consulting/Testing Feed Expense/Soybeans Feed Expense/Haylage Feed Expense/Haylage Feed Expense/Haylage Feed Expense/Haylage Feed Expense/Haylage Feed Expense/Non-Lvstk. Fuels, Oils, and Lubes Insurance/Liability and Property Insurance/Vehicle Labor/Draw Labor/Draw Labor/Draw Labor/Draw Labor/Draw Labor/Draw Labor/Haylared Labor/Hurly Labor/Salaried Labor/Austrance (Health, Life, Other) Labor/Roslaried Labor/Roslaried Labor/Roslaried Labor/Roslaried Labor/Roslaried Labor/Workmans Compensation Marketing/Milk Marketing/Milk Malling Marketing/Milk Hauling Marketing/Bull Calves					
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Insurance/Vehicle Labor/Draw Labor/Draw Labor/Employee Benefits Labor/Hired Management Labor/Hourly Labor/Insurance (Health, Life, Other) Labor/Salaried Labor/Taxes (FICA, FUTA, SUTA, Medic) Labor/Workmans Compensation Marketing/Culls Marketing/Milk Marketing/Milk Hauling Marketing/Bull Calves Marketing/Risk Prot. & Hedging (milk)	Fuels, Oils, and Lubes				
Labor/Draw	Insurance/Liability and Property				
Labor/Draw	Insurance/Vehicle				
Labor/Draw	Labor/Draw				
Labor/Hired Management Labor/Hourly Labor/Insurance (Health, Life, Other) Labor/Salaried Labor/Taxes (FICA, FUTA, SUTA, Medic) Labor/Workmans Compensation Marketing/Culls Marketing/Milk Marketing/Milk Hauling Marketing/Bull Calves Marketing/Risk Prot. & Hedging (milk)					
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Labor/Workmans Compensation Marketing/Culls Marketing/Milk Marketing/Milk Hauling Marketing/Bull Calves Marketing/Risk Prot. & Hedging (milk)	Labor/Taxes (FICA, FUTA, SUTA, Medic)				
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Marketing/Milk Hauling Marketing/Bull Calves Marketing/Risk Prot. & Hedging (milk)					
Marketing/Bull Calves					
Marketing/Risk Prot. & Hedging (milk)					
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WHISCHIAHCOUS EADCHISC	Miscellaneous Expense				
Other Business/Bank Charges					
Other Business/Dues, Subs., Ads					
Other Business/License and Fees					

Outside Services/Milk Testing		 	
Outside Services/Other		 	
Outside Services/Pest Control			
Personal Expenses		 	
Professional/Accounting			
Professional/Consulting			
Professional/Legal			
Professional/Other			
Repairs/Equipment		 	
Repairs/Facilities		 	
Risk Protection/Hedging (Non-Milk)			
Supplies/Livestock			
Supplies/Milking		 	
Supplies/Non-Dairy			
Supplies/Office			
Taxes/Income			
Taxes/Property			
Utilities/Electric			
Utilities/Garbage		 	
Utilities/Phone		 	
Utilities/Propane		 	
Utilities/Sewage		 	
Utilities/Water		 	
Veterinary/Hoof Care		 	
Veterinary/Med Supplies		 	
Veterinary/Services/Consulting		 	
v otorinary, bor vices, consuming		 	
		 	
		 	
		 	

Notes/Comments:

 $[\]ast$ Attach a detail list of who/what, how much, and which month(s)

Crop Budgets for Feasibility - Enter all information on a per acre basis

Crop: Corn Silage	Crop: Corn Grain
Acres Planted:	Acres Planted:
DM Yield/Acre:	DM Yield/Acre:
Crop Exp./Chemical	
Crop Exp./Consulting	
Crop Exp./Custom Hire	a = = 10 = +++
Crop Exp./Fertilizer	a
Crop Exp./Insurance	
Crop Exp./Other	G F 10.1
Crop Exp./Rent/Lease	
Crop Exp./Seed	
Crop: Haylage	Crop: New Seeding Cover Crop:
Acres Planted:	Acres Planted:
DM Yield/Acre:	DM Yield/Acre:
Crop Exp./Chemical	G F (GI : 1
Crop Exp./Consulting	G F (G 1)
Crop Exp./Custom Hire	G T (G T T)
Crop Exp./Fertilizer	
Crop Exp./Insurance	
Crop Exp./Other	Crop Exp./Other
Crop Exp./Rent/Lease	
Crop Exp./Seed	Crop Exp./Seed
Crop: Hay, dry	Crop: Soybeans
Acres Planted:	Acres Planted:
DM Yield/Acre:	DM Yield/Acre:
Crop Exp./Chemical	
Crop Exp./Consulting	
Crop Exp./Custom Hire	
Crop Exp./Fertilizer	
Crop Exp./Insurance	
Crop Exp./Other	
Crop Exp./Rent/Lease	
Crop Exp./Seed	Crop Exp./Seed
Crop:	Crop:
Acres Planted:	Acres Planted:
DM Yield/Acre:	DM Yield/Acre:
Crop Exp./Chemical	Crop Exp./Chemical
Crop Exp./Consulting	G F (G 1)
Crop Exp./Custom Hire	
Crop Exp./Fertilizer	Crop Exp./Fertilizer
Crop Exp./Insurance	Crop Exp./Insurance
Crop Exp./Other	Crop Exp./Other
Crop Exp./Rent/Lease	Crop Exp./Rent/Lease
Crop Exp./Seed	Crop Exp./Seed

Animal Flow Input Form

1. How	many total c	ows on ha	and 12/31/	05 and 1/3	1/06?			
Dec	Jan							
2 11		::11 ₅ o	d d	. on 1/21/0	069			
	many cows	ın iilik an	a cows ary	y OII 1/31/(JO?			
Jan-milking	Jan-dry							
3. How	many cows	freshened	in Dec 05.	Jan 06, F	eb 06?			
Dec	Jan]	Feb					
	,	l						
4 U ox	many heifer	a frach in	Dag 052					
	many nener	s mesii iii .	Dec 03?					
Dec	\neg							
5. How	many cows	to dry off	each mont	h in Dec 0	5, Jan, 06 –	Jul 06?		
Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	
	•	*	<u>. </u>	•	*		•	
6 Ном	many cows	and haifar	c frachana	d each mo	nth in San (5 Oct 05 ar	d Nov 052	
Sep	Oct		s meshene Nov	d cach mo	nui in sep o	3, Oct 03 at	id NOV 05:	
Зер	1	1	NOV					
	•						ine months yo	
bree	ding due date	s, after th	at you will	have to es	stimate base	d on age. T	he total you g	give me to

If you are filing this out **before** the end of year say in September, then push all needed information back 3 months. Example; make December the month you start with, say September, and adjust month captions accordingly.

Aug

Sep

freshen in the next 24 months should match the inventory count on 12/31/05.

May

Jan

Feb

Mar

Apr

Nov

Oct

Dec

Briefly describe what alternative	s or options you w	ould like to evaluat	e and list the	projected	capital
purchase costs to achieve that a	ternative.				

Other Supporting Information

Attach Additional Sheets If Needed

Brief Description Of Farm History (timeline, ownersh	nip, major capital purchases, etc)
S.W.O.T Analysis:	
Strength (internal)	Weakness (internal)
Opportunities (external)	Threats (external)

Consultants/Key Vendors (list names, numbers, and addresses

Future Goals (business and personal)

Dairy Architect - Planner © Feedstuffs & Rations Input Form

Version 1.16



PRODUCER INPUT FORM:

08/09/05

Herd or Owner Name	Budgeting Year	

ON THIS SHEET, LIST ALL FEEDS FOR COWS AND REPLACEMENT HEIFERS

FEED PURCHASE INFORMATION: Unit

Available Feeds	Raised (R) Purchased (P)	<u>Unit</u> Tons Pounds	Unit Size	\$\$/Unit	Shrink & Wastage, %	DM, %	Ave. DM Yield/Acre	Double Crop	Delivery Volume
Forages	Enter an R or P		0	0.00	0.00	0.00	0.00	Enter Y or N	0.00
1 Corn Silage #1		Tons	2000						
2 Corn Silage #2		Tons	2000						
3 Alfalfa Haylage #1		Tons	2000						
4 Alfalfa Haylage #2		Tons	2000						
5 Alfalfa Hay #1		Tons	2000						
6 Alfalfa Hay #2		Tons	2000						
7		Tons	2000						
8		Tons	2000						
Grains									
1 Corn Grain		Tons	2000						
2		Tons	2000						
3		Tons	2000						
4		Tons	2000						
5		Tons	2000						
6		Tons	2000						
7		Tons	2000						
8		Tons	2000						
Non-Forage/Non-Grain Feeds									
1	P								
2	P								
3	P								
4	P								
5	P								
6	P								
7	P								
8	P								
9	P								
10	P					•			
11	P								
12	P					•			
13	P					•			
14	P					•			

Lbs Fed Daily:		Producing Cows		Dry	Cows]
T 1 4 00	Post Fresh	High		Early Dry	Pre-Fresh Dry	
Feedstuff	Group	Group	Group	Cows	Cows & Heif]
Forages	Di	aily Lbs As Fed V	Without Figu	ring for Shrink o	r Wastage	1 022 marra arranam
1 Corn Silage #1						ON THIS SHEET,
2 Corn Silage #2						LIST THE POUNDS OF
3 Alfalfa Haylage #1						EACH FEED A COW IN
4 Alfalfa Haylage #2						A GIVEN GROUP WILL
5 Alfalfa Hay #1						EAT EACH DAY.
6 Alfalfa Hay #2						
7						NOTE:
8						ALL FEEDSTUFFS ARE AS
Grains	Da	aily Lbs As Fed V	Without Figu	ring for Shrink o	r Wastage	LISTED ON PAGE 1.
1 Corn Grain						
2						
3]
4						1
5						1
6						1
7						1
8						1
Non-Forage/Non-Grain Feeds	D	aily Lbs As Fed V	Vithout Figu	ring for Shrink c	r Wastane	1
1 Ton-Forage/Ton-Grain Feeds	Di	ally Los As red	Without Figu	Ing for Shrink c	wastage	1
						1
2						1
3						-
4						1
5						-
6						-
7						-
8						4
9						-
10						If there is a Post Fresh
11						Group, check either
12						30 or 60 days.
13						/
14						If there is a Third Legistics
15						If there is a Third Lactation Group, name the group, then
16						check the box indicating the average number of days cows
		Days	- -	Enter 0 to 45 day	<u> </u>	are in before end of lactation
Days In Pre-Fresh Dry Group			4	day	7 4	
Days in Post Fresh Group		Check Box	30 Days	60 Days		
Days in Group to Right		Check Box	30 Days	60 Days	90 Days	120 Days 150 Days 180 Days

Lbs Fed Daily:	Replacement Heifers							
	Bred	Open Heifers	Open Heifers	Baby (0-2 mo)				
Feedstuff	Heifers	(> 6 mo)	(< 7 mo > 2)					
Forages	Daily Lbs As Fed Without Figuring for Shrink of							
Corn Silage #1								
Corn Silage #2								
Alfalfa Haylage #1								
Alfalfa Haylage #2								
Alfalfa Hay #1								
Alfalfa Hay #2								
Grains		Daily Lbs As Fed With	out Figuring for Shrink or	Wastage				
Corn Grain								
Non-Forage/Non-Grain Feeds		Daily Lbs As Fed With	out Figuring for Shrink or	· Wastage				
		 						
		1						
		 						
		 						
		1						
		1						
		+ -						
		+						
		+						
		+		-				
		_						

ON THIS SHEET, LIST THE POUNDS OF EACH FEED A HEIFER IN A GIVEN GROUP WILL EAT EACH DAY.

NOTE:

ALL FEEDSTUFFS ARE AS LISTED ON PAGE 1.